

# **CONTACT: MARK MCCONKEY** Guide & Sponsorship Sales Manager

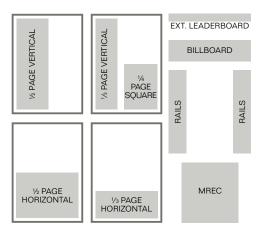
Mobile: 0432 640 652 Email: dmarkmcconkey@yaffa.com.au

## ADM DEFENCE INDUSTRY GUIDE | RATES CARD 2023/2024



### **Material specs**

MATERIAL SIZE	WIDTH	HEIGHT				
PRINT All specs are in mm						
FP (trimmed**)	210	297				
½ page vertical	90	260				
½ page horizontal	170	120				
⅓ page horizontal	170	85				
1/4 page square	90	120				
Please add 5mm bleed to all FP ads.						
DIGITAL All specs are in pixels						
Billboard	960	250				
Extended Leaderboard	960	90				
Rails (x2)	160	750				
MREC	300	250				



#### **Deadlines For 2023/2024**

	EDITION 59	EDITION 60
Booking	8 September 2023	12 April 2024
Publish	November 2023	June 2024

Serving as a communications bridge between defence and industry, *ADM* plays an important role in the ongoing dialogue among the key defence and defence industry stakeholders.

#### **Guide Rates**

Period: 12 months (Two print editions + 12 months online).

PRINT & ONLINE	CATEGORIES*	DIGITAL ADS**	PRINT ADS	CONTENT	PRICING***		
BRONZE PACKAGE	3	х	х	x	\$710		
SILVER PACKAGES							
Silver 01	3	Х	1/4 page	х	\$1,820		
Silver 02	3	x	1/3 page	X	\$2,040		
Silver 03	3	X	1/2 page	X	\$2,430		
Silver 04	3	X	1 page	X	\$3,860		
GOLD PACKAGES							
Gold 01	4		1/4 page	X	\$5,120		
Gold 02	4	<b>√</b>	1/3 page	X	\$5,340		
Gold 03	4		1/2 page	X	\$5,730 \$7,170		
Gold 04							
Platinum 01	4		1/4 page	<b>✓</b>	\$6,450		
Platinum 02	4		1/3 page		\$6,670		
Platinum 03	4	<b>√</b>	1/2 page	<b>√</b>	\$7,060		
Platinum 04	4	✓	1 page	✓	\$8,510		
ADDITIONAL	OPTIONS		CATE	GORIES*	PRICING***		
Option 01- Extra categories			up to 4, per cat		\$170		
Option 02- Extra categories		5+, per cat		\$130			
Option 03- Exp	Option 03- Expanded capability statement each		each	\$70			
Option 04- Extra branches		each		\$25			
Option 05- Online Quad Chart listing			each	\$170			
Option 06- Video online with listing			each		\$220		
Option 07- Photo gallery online with listing			each		\$220		
Option 08- Filler ad in print edition each					\$60		
Option 09- MREC on Company page			each		\$170		
Option 10- Priority listing online each				\$220			
Option 11- Pdf link on listing each			each	\$220			
Option 12- Spo	onsored content on He	eadlines	each		POA		
Option 13- Online Personnel Profiles		each		\$280			
Option 14 - Additional Contacts		each		\$60			
Option 15 - Discount for fewer categories				each	\$110		
Option 16 - Different company logo per category			each		\$110		
Option 17 - QR Code Generation			each		\$60		
Option 18 - Mu	lti Media Custom Coi	ntent	each		POA		
PLAN - 1/4 section Ad				each	\$1,100		
ADV1 - 1 Full Page, 4 col, advert - 6 months, 1 ed				each	\$1,880		

<sup>\*</sup> Categories relate to specific products or services under which a supplier can choose to list. Please refer to the Category List to select your required categories or discuss with the Guide & Sponsorship Sales Manager. Standard category listings are used to describe individual capabilities related to the category. Word limits apply but If you wish to exceed these size limits, additional charges apply. The information is fully searchable online in addition to being published in the print edition.

each

ADV2 - 1 Full Page, 4 col, advert - 2 ed's, 12 months

\$3,690

<sup>&</sup>quot;Digital advertising on the ADM website dedicated to the Defence Industry Guide. Digital advertising includes one leaderboard, one billboard, one set of rails, and nine MRECs (medium rectangle) displaying on the website, one per month over twelve months.

<sup>\*\*\*</sup> Pricing is subject to 10% GST.